

CURRICULUM VITAE

Personal information

Name Joost van der Pligt
 Date of birth 22 November 1951
 Place of birth Sluis (the Netherlands)
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 Social Psychology Program
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Degrees

1973 B.Sc. Rijks-Universiteit Utrecht, Netherlands (Psychology; cum laude)
 1977 M.Sc. Rijks-Universiteit Utrecht, Netherlands (Experimental Social Psychology)
 1977 B.A. Rijks-Universiteit Utrecht, Netherlands (Philosophy)
 1981 Ph.D. Institute of Psychiatry, University of London, U.K.
 Dissertation: 'Social Cognition: Evaluative and Semantic Aspects'
 Supervisor: J. R. Eiser (University of Exeter).
 Examiners: J.M.F. Jaspars (University of Oxford),

Positions held

1986–present Professor of Experimental Social Psychology, University of Amsterdam, The Netherlands
 1991–1995 Visiting Professor of Psychology, University of Surrey, Guildford, UK
 1984–1987 Senior Lecturer, Institute for Environmental Studies, Free University, Amsterdam, The Netherlands
 1982–1984 Research Fellow, Department of Psychology, University of Exeter, U.K.
 1982 Visiting Research Psychologist, Institut für Sozialmedizin und Epidemiologie des Bundesgesundheitsamtes, Berlin, Federal Republic of Germany
 1980–1981 Research Fellow, Institute for Environmental Studies, Free University, Amsterdam, Netherlands
 1978–1980 Research Assistant, Institute of Psychiatry, King's College, University of London; Social Science Research Council (SSRC) project on 'Social Influences, attitude structure and smoking among adolescents'
 1977–1978 British Council Scholarship, Institute of Psychiatry, King's College, University of London
 1976–1977 Research Assistant, Department of Psychometrics, Statistics and Modeling, Rijks-Universiteit Utrecht
 1976–1977 Teaching Assistant, Department of Social Psychology, Utrecht Universiteit
 1974–1976 Research Assistant, Department of Social Psychology, Utrecht Universiteit

Membership of and activities in professional bodies

Association of Universities in the Netherlands (VSNU)
 Member, Committee preparing the first National Assessment Exercise of Psychology Research in the Netherlands (1993)
 Member, Quality Control Committee Research Assessments in Psychology, History, Biology, and Engineering (1994–1995)
Netherlands Organization for Scientific Research (NWO)
 Member, Committee on Environmental Sciences (1985–1988)
 Vice Chair, Committee on Social and Organizational Psychology (1986–1990)
 Member, Medical Sciences Committee (MEDIGON; Preventive Medicine) (1991–1993)
 Member, Medical Science Committee (MEDIGON; Health Psychology and Psychiatry) (1994–1995)
 Member, Foundation for Economic, Social and Geographical Sciences, Research Committee (1994–1996)
 Member, Selection Committee postdoctoral fellowships in Behavioral and Social Sciences (MaGW) (1996–1997)
 Chair, Research Audit Committee, Netherlands Institute of the Study of Criminality and Law Enforcement (NISCALE/NSCR) (1996)
 Member, Program Committee National Research Program 'Energy and Sustainability' (1998–2006)
 Member Program Committee National Research Program 'Nutrition, Sustainability and Health' (1998–2006)
 Member, Program Committee of the National Research Program 'Profetas: Protein Foods, Environment, Technology, and Society' (1999–2000) (University of London)
 Member, Program Committee National Research Program 'Climate Change: Vulnerability, Adaptation and Mitigation' (2003 -)
National Research Programs (Netherlands)
 AIDS Research committee (Scientific Steering Group) (1989–1994)
 Member, Committee National Research Program on Global Climate Change (1989–1995)
 Chair, Research Appraisal Committee, Netherlands' Institute for the Study of Criminality and Law Enforcement (NISCALE/NSCR) (2000)
Ministry of Justice (Netherlands)
 Chair, WODC-Advisory Committee of research project on 'High Security Prisons in the Netherlands', (2000–2004)
 Chair, WODC-Advisory Committee of research project on 'Compensation for Relatives of Victims in the Netherlands', (2007–2008)
 Chair, WODC-Advisory Committee of research project on 'Comparing Muslim and Right Wing Radical Groups in the Netherlands'
Department of Transport (UK)
 Working Group on Judgment and Decision Making and serious traffic offender education (2006–2007)
National Advisory Council for Environmental Research (RMNO)
 Social Science Research Committee (GAMIN) (1994–1995)
National Council on Food Safety (Voedsel en Waren Autoriteit, VWA)
 Member, Advisory Committee on Risk Communication (2003–2008)
Dutch Social Psychology Association (ASPO)
 Member since 1982
 President (1989–1994)

American Psychological Association (APA)

Foreign affiliate since 1983
Member Division VIII since 1987

American Psychological Society (APS)

Member since 2006

British Psychological Society (BPS)

Member (1982-2001)
Member Social Psychology Section (1982-1996)

European Association of Decision Making (EADM)

Member since 1995
Member Organizing Committee of the SPUDM ('Subjective Probability, Utility and Decision-Making') conferences at Fribourg, Switzerland (13th conference, 1991), Aix-en-Provence, France (14th conference, 1992), Mannheim, Germany (17th conference, 1999), and Amsterdam, the Netherlands (18th conference, 2001)

European Association of Experimental Social Psychology (EAESP)

Member since 1978
Teacher, EAESP Summerschool at Tilburg University (1985)

European Science Foundation (ESF)

Member, Executive Board 'network on human reasoning and decision-making' (1997-2001)

Society for Experimental Social Psychology (SESP)

Member since 1984

Editorial experience

Editor in Chief, *Health Psychology Review* (2006-present)

Assistant editor, *European Journal of Social Psychology* (1985-1989)

Associate editor, *Milieu* ('Journal of Environmental Sciences') (1995-1998)

Editor, *Fundamentele Sociale Psychologie* ('Basic Social Psychology') (1989-1993)

Founding Editor, *Health Psychology Review* (2006-)

Member of Editorial Board, *Gedrag en Gezondheid* ('Behavior and Health') (1986-)

Member of Editorial Board, *Tijdschrift voor Milieukunde* ('Journal of Environmental Sciences') (1985-1988)

Member of Editorial Board, *Tijdschrift Gezondheidsbevordering* ('Journal of Health Education') (1987-1996)

Member of Editorial Board, *Gedrag en Organisatie* ('Journal of Social and Organizational Psychology') (1987-1995)

Member of Editorial Board, *British Journal of Social Psychology* (1989-1994)

Member of Editorial Board, *European Journal of Social Psychology* (1990-1994)

Member of Editorial Board, *Tijdschrift voor Sociale Gezondheidszorg* ('Journal of Public Health') (1993-1998)

Member of Editorial Board, *Journal of Behavioral Decision Making* (1994-)

Member of Editorial Board, *Milieu* ('Journal of Environmental Sciences') (1994-1995)

Member of Editorial Board, *British Journal of Health Psychology* (1996-)

Member of Editorial Board, *Risk, Decision, and Policy* (2000-2005)

Guest editor of Special Issue of *Journal of Environmental Psychology* (1990, 10, 99-176). 'Psychological Fallout from the Chernobyl Nuclear Accident' (with C. Midden).

Guest editor of Special Issue of *Acta Psychologica* (1992, 80, 1-350). 'Current Themes in Psychological Decision Research' (with O. Huber, J. Mumpower, & P. Koele).

Guest editor of Special Issue of *Journal of Applied Social Psychology* (1998, 28, 1313-1464) 'Expectancy value models of attitudes and behavior' (with A. S. R. Manstead).

Guest editor of Special Issue of *Acta Psychologica* (2000, 104, 281-417) 'Decision Making' (with P. Koele, H.V. Teigen, and G. Wu).

Guest editor of Special Issue of *Acta Psychologica* (2001, 108, 91-207) 'Time and Judgment' (with P. Roelofsma).

Reviewing

Journals

Acta Psychologica

American Journal of Community Psychology Anxiety, Stress and Coping

Appetite

Australian Journal of Psychology

Basic and Applied Social Psychology

Behavioral Decision Making

Behavioral Psychotherapy

British Journal of Addiction

British Journal of Health Psychology

British Journal of Psychology

British Journal of Social Psychology

Bulletin of the British Psychological Society

Cahiers de Psychologie Cognitive - European Bulletin of Cognitive Psychology

Cognition and Emotion

Current Psychological Research and Reviews

Emotion

European Journal of Social Psychology

European Review of Social Psychology

Gedrag en Gezondheid ('Behavior and Health')

Health Education Research: Theory and Practice

International Review of Health Psychology

International Review of Social Psychology

Jaarboek Sociale Psychologie

Journal of Applied Social Psychology

Journal of Economic Psychology

Journal of Environmental Psychology

Journal of Environmental Planning & Management

Journal of Personality and Social Psychology

Journal of Social and Clinical Psychology

Journal of Health Psychology: An Interdisciplinary Journal

Medical Decision Making

Milieu ('Environment')

Nederlands Tijdschrift voor de Psychologie ('Netherlands Journal of Psychology')

Personality and Social Psychology Bulletin

Psychology and Health

Psychologica Belgica

Psychological Bulletin

Psychonomic Bulletin & Review

Psychological Reports

Psychometrika

Public Opinion Quarterly

Quarterly Journal of Experimental Psychology

Social Science & Medicine

Swiss Journal of Psychology

The Psychologist

Tijdschrift Gezondheidsbevordering ('Journal of Health Education and Prevention')

Tijdschrift voor Seksuologie ('Journal of Sex Research')

Tijdschrift voor Sociale Gezondheidszorg ('Journal of Public Health')

Publishers

Cambridge University Press (Cambridge, UK)

Hodder Headline PLC Group (London, UK)

McGraw-Hill (London, UK)

Open University Press (Milton Keynes, UK)

Pearson Education (Harlow, UK)

Pearson-Prentice Hall (Harlow, UK)

Psychology Press (Hove, UK)

Sage Publications (London, UK)

Swets & Zeitlinger (Amsterdam, the Netherlands)

Grant applications

DFG-Deutsche Forschungsgemeinschaft (German Research Foundation)
Economic and Social Research Council (UK)
European Science Foundation
Fonds voor Wetenschappelijk Onderzoek (FOM), (Fund for Scientific Research, Flanders, Belgium).
Kenniscentrum voor Orderingsvraagstukken, Ministerie Economische Zaken (Center for Regulation Studies; Ministry of Economics).
Israel Science Foundation
Koningin Wilhelmina Fonds (Dutch Cancer Research Foundation)
National Radiological Protection Board (UK)
National Research Program on Global Climate Change (the Netherlands)
National Science Foundation (US)
Norwegian Research Council
Nationale Scriptieprijs (Parool and the University of Amsterdam)
Netherlands Institute for Advanced Study in the Humanities and Social Sciences (NIAS)
Netherlands Organisation for Scientific Research (NWO): a variety of review panels and selection committees in the behavioral, social, environmental and medical sciences
Netherlands Organisation for Scientific Research (NWO): Technology Foundation (STW)
PccAo, Program Coordination Committee on AIDS Research (the Netherlands)
Research Council of Norway
Science Committees of the University of Amsterdam, the University of Groningen, and the Free University of Amsterdam
Stichting AIDS-fonds (National AIDS Foundation, the Netherlands)
UNEP/WMO (United Nations Environmental Program and World Meteorological Organisation): Intergovernmental Panel on Climate Change
ZON-Mw (Health Care/Medical Research Foundation), Preventieprogramma (Prevention Research)

Research projects (post-hoc reviewer)

National Research Program on Global Climate Change (the Netherlands)
Netherlands Organisation for Scientific Research (NWO): Behavioral and Social Science Committee (MaGW)
Netherlands Organisation for Scientific Research (NWO): Behavioral Research Committee (SGW)
Netherlands Organisation for Scientific Research (NWO): Social Psychology Committee
Netherlands Organisation for Scientific Research (NWO): Sustainable Energy Committee
PccAo, Program Coordination Committee on AIDS Research (the Netherlands)
Science Committee, University of Amsterdam
Technologie Stichting STW (Technology Foundation of Applied Science, the Netherlands)
WODC (Research Department, Ministry of Justice, the Netherlands)

Teaching experience

Introductory 1st and 2nd year courses in Social Psychology
Social Cognition (3rd year course)
Behavioral Decision Theory (3rd year course)
Attitude measurement and survey techniques (3rd year course)
Risk perception and behavior (3rd year course)
Risk and policy decision making (3rd year course)
Attitudes and persuasion (4th year course)
Affect and decision making (4th year course)

A variety of classes and workshops at postgraduate level, mainly dealing with the issues listed in the next section.

Research interests

Attitudes & Attitudinal Judgment

- structure of attitudes
- attitude change processes
- measurement issues
- explicit versus implicit assessment of attitudes
- moralization of attitudes and behavior

Decision under uncertainty

- risk perception and risk acceptability
- (anticipated) emotions in judgment and decision making
- risk perception and preventive health behavior
- control

Supervision of Ph.D. theses

1. E. C. M. van Schie *Frame of reference in causal judgment and risky choice* (November 1991)
2. C. Hartgers *AIDS and risk-behaviour in a sample of intravenous drug users* (September 1992) (with R. Coutinho)
3. R. Hoevenagel *The contingent valuation methods: scope and validity* (April 1994) (with J.B. Opschoor)
4. W. Bosveld *Consensus estimation: Effects of selective exposure and differential construal* (June 1994) (with W. Koomen)
5. R. Richard *Regret is what you get: The impact of anticipated feelings and emotions on human behavior* (June 1994) (with N.K. de Vries)
6. J.B.A. Ahlers *Similar differences and different similarities* (March 1995) (with N.K. de Vries)
7. N. Struch *Effects of group messages on attitudes* (September 1995) (with W. Koomen).
8. C. Martijn *Language, judgment and attitude change* (October 1995) (with R. Spears)
9. W. Otten *Unrealistic optimism and social comparison processes* (November 1995)
10. E. J. Doosje *Stereotyping in intergroup contexts* (November 1995) (with R. Spears & W. Koomen)
11. M. Zeelenberg *On the importance of what might have been: Psychological perspectives on regret and decision making* (November 1996) (with A.S.R. Manstead and N.K. de Vries)
12. M. Berndsen *Some illusions about illusory correlation* (February 1997) (with R. Spears)
13. D. Stapel *What we talk about when we have to talk about knowledge accessibility* (April 1997) (with W. Koomen)
14. J. de Boer *Publieke onrust* (November 1997) (with J.B. Opschoor)
15. W. van Dijk *Dashed hopes and shattered dreams: On the psychology of disappointment* (May, 1999) (with A.S.R. Manstead)
16. F. van Harreveld *Unpacking attitudes: An investigation into attitudinal structure* (September 2001) (with N.K. de Vries)
17. H. van den Berg *Feeling and thinking in attitudes.* (January 2007) (with A.S.R. Manstead & D.J.H. Wigboldus)
18. Y. de Liver *Ambivalence: On the how and when of attitudinal conflict* (May 2007) (with D.J.H. Wigboldus)
19. L. Nordgren *Thinking about feeling: The nature and significance of the hot/cold*

emphathy gap (October 5, 2007) (with F. van Harreveld)
 20. D. Wiersema *Taking it personally. Self-esteem and the protection of self-related attitudes* (April 23, 2009) (with F. van Harreveld)

Since 1988 I have served as an external examiner on a total of 40 Ph.D.-committees in the Netherlands, the UK and Canada. Presently I am supervising two Ph.D.students.

Administrative experience

At the Free University (Amsterdam) I was member of the executive team and heading the social science division of the Institute for Environmental Studies (1982-1984). At this university I was also member of the University Committee on Environmental Science. At the University of Amsterdam I was chair of the Social Psychology Program (1986-1992; 1998-2001; 2006-), chair of the Science Committee of the Department of Psychology (1987-1992), member of the Steering Committee Graduate School of Psychology (1991-1992), member board Faculty of Psychology, 1992-1994, Dean Faculty of Psychology, 1994-1998, member Science Committee University of Amsterdam (1987-1992), member University Committee on Ph.D. exam regulations (1994-1998). I chaired the Assessment Committee of the Teacher Training Institute (1997), and was a member of the Control Advisory Committee (1995-1997) at the University, and of the selection Committee KNAW-fellows. From 1998 to 2001, I was a member of the Amsterdam University Senate. From 2001 to 2003 I was a member of the steering committee responsible for designing a multi-disciplinary Bachelors degree incorporating elements from the social, behavioral and natural sciences. Between 2000 and 2006 I was director of the Psychology Research Institute of the University of Amsterdam. From 2003 to 2004 I was a member of the University of Amsterdam Strategic Committee addressing future directions for research and teaching at this University.

I was member of the Teaching Committee of the Kurt Lewin Institute (KLI), 1991-1993, and member of the governing board of the Kurt Lewin Institute 1994-1997, which I chaired from 1997 to 2003. I was a member of, or chaired search committees at the University of Amsterdam at various departments including Social Psychology, Work & Organizational Psychology, Clinical Psychology, Sociology, Linguistics, Educational Science, and Political Science. I also was a member of search committees for chairs in Social Psychology at the University of Groningen and Leiden University, and a member of the search committee for the chair and director of the Institute for Environmental Studies at the Free University of Amsterdam. **I also served on search committees of universities abroad such as.....** I served as external referee for a variety of boards of evaluation of universities in the Netherlands, USA, and Great Britain. Finally, I participated in several search committees for administrative and managerial functions at the University of Amsterdam (central office) and the Faculty of Social and Behavioral Sciences of the University of Amsterdam.

I serve(d) on the board of trustees for a variety of chairs in the general area of psychology including chairs funded by external organisations. Examples are chairs on consumer behavior and food choice, decision making, group dynamics, and the psychophysiology of sleep.

Presently I am scientific advisor of the Faculty of Psychology, University of Bergen, Norway.

Research grants and awards

1984–1986 NWO (Netherlands Organisation for Scientific Research) ‘Public reactions to contaminated soil’ (co-principal investigator) fl. 150,000
 1985 Department of the Environment (VROM) ‘Cost-benefit analysis of noise reduction programs’ (principal investigator) fl. 50,000
 1985–1986 European Foundation for the Improvement of Living and Working Conditions ‘Public

perception of technological risks’ (co-principal investigator) fl. 70,000
 1986–1987 Department of the Environment (VROM) ‘Public reactions to contaminated soil and policy solutions’ (co-principal investigator) fl. 110,000
 1987 Department of Interior Affairs ‘The development of Risk communication programs around hazardous facilities’ (co-principal investigator) fl. 180,000
 1987–1991 Dutch Health Research Council (RGO) ‘Aids in heterosexual high risk groups: Psychological and medical characteristics’ (co-principal investigator) fl. 1,300,000
 1988–1989 Department of the Environment (VROM) ‘Developing a Risk Communication Manual’ (co-principal investigator) fl. 200,000
 1988–1992 NWO (Netherlands Organisation for Scientific Research) ‘Attitudinal Judgment and Willingness-to-pay’ (co-principal investigator) fl. 250,000
 1989–1993 NWO (Netherlands Organisation for Scientific Research) ‘Categorization processes and attitudinal change’ (co-principle investigator) fl. 250,000
 1989–1993 Department of Psychology, University of Amsterdam ‘False consensus: antecedents and consequences’ (principal investigator) fl. 200,000
 1989–1991 Dutch Health Research Council (RGO) ‘Models of preventive health behavior applied to sexual risk taking’ (principal investigator) fl. 230,000
 1989–1996 EC ERASMUS Student exchange program on applied decision-making research (principal coordinator) average annual grant fl. 20,000
 1990–1993 Dutch Health Research Council (RGO) ‘Perceived risk, unrealistic optimism and AIDS-preventive behavior among adolescents’ (principal investigator) fl. 250,000
 1991-1995 NWO (Netherlands Organisation for Scientific Research) ‘Expectations and Illusory Correlation’ (principal investigator) fl. 250,000
 1991–1993 Department of Health (Research Program on Determinants of Health) ‘Adolescents and health risks: framing, risk perception and behavior’ (principal investigator). fl. 250,000
 1993–1997 NWO (Netherlands Organisation for Scientific Research) ‘Assimilation and Contrast in Social Judgment (co-principal investigator) fl. 230,000
 1994–1998 Department of Psychology, University of Amsterdam ‘The role of regret and disappointment in decision-making’ (principal investigator). fl. 240,000
 1998–2000 European Science Foundation (ESF) ‘Research Network on reasoning and decision-making (co-principal coordinator) fl. 80,000
 1999–2004 NWO (Netherlands Organisation for Scientific Research) ‘Regret and Disappointment over time’ (principal investigator) fl. 250,000
 2000–2004 NWO (Netherlands Organisation for Scientific Research). ‘Explaining food related attitudes and behavior’ (in collaboration with the University of Maastricht and Wageningen University and Research Center) (co-principal coordinator) fl. 1,400,000.
 2000–2004 NWO (Netherlands Organisation for Scientific Research). ‘Transparency in the food system as a determinant of sustainability in food choice’ (in collaboration with the Free University, Amsterdam, Twente

- University and University of Groningen) (co-principal coordinator) fl. 1,500.000.
- 2005 National Research Center Ministry of Law (WODC). 'A social psychological analysis of compliance (principal investigator). € 60.000.
- 2005 Home Department, Netherlands. 'Stability of attitudes towards the police: An experimental study' (principal investigator). € 15.000.
- 2007-2008 National Research Center Ministry of Law (WODC). 'The role of perceived fairness and equity in compliance' (co-principal investigator, in collaboration with Free University Amsterdam). € 55.000.
- 2007-2008 ACHMEA insurances 'The role of perceived risk and controllability in insurance behavior of small businesses' (co-principal investigator) € 30.000.
- 2008 National Research Center Ministry of Law (WODC). 'A psychological analysis of radicalization and terrorism' (principal investigator). € 24.000.
- 2008-2012 ACHMEA insurances 'The role of perceived risk and controllability in insurance behavior' (co-principal investigator) € 280.000.
- Publications (international)**
- Journal Articles*
- Wiersema, D. V., van der Pligt, J., & van Harreveld, F. (2009). Motivated memory: Memory for attitude relevant information as a function of self-esteem. *Social Cognition*, in press.
- Nordgren, L. F., van Harreveld, F., & van der Pligt, J. (2009). The restraint bias: How the illusion of restraint promotes impulsive behavior. *Psychological Science*, in press.
- Rutjens, B. T., van der Pligt, J., & van Harreveld, F. (2009). Things will get better: The anxiety-buffering qualities of progressive hope. *Personality and Social Psychology Bulletin*, 35, 535-543.
- van Harreveld, F., Rutjens, B.T., Rotteveel, M., Nordgren, L.F., & van der Pligt, J. (2009). Ambivalence and decisional conflict as a cause of psychological discomfort: Feeling tense before jumping off the fence. *Journal of Experimental Social Psychology*, 45, 167-173.
- van Harreveld, F., van der Pligt, J., & de Liver, Y. (2009). The agony of ambivalence and ways to solve it: Introducing the MAID model. *Personality and Social Psychology Review*, 13, 45-61.
- Nordgren, L. F., van der Pligt, J., & van Harreveld, F. (2008). The instability of health cognitions: visceral states influence self-efficacy and related health beliefs. *Health Psychology*, 27, 722-727.
- van Harreveld, F. van der Pligt, J., & Nordgren, L. (2008). The relativity of bad decisions: Social comparison as a means to alleviate regret. *British Journal of Social Psychology*, 47, 105-117.
- van Harreveld, F., van der Pligt, J., Claassen, E., & van Dijk, W. W., (2007). Inmate emotion coping and psychological and physical well-being: The use of crying over spilled milk. *Criminal Justice and Behavior*, 34, 697-708.
- de Liver, Y. N., van der Pligt, J., & Wigboldus, D. H. J. (2007). Positive and negative associations underlying ambivalent attitudes. *Journal of Experimental Social Psychology*, 43, 319-326.
- Nordgren, L. F., van der Pligt, J. & van Harreveld, F., (2007). Unpacking perceived control in risk perception: The mediating role of anticipated regret. *Journal of Behavioral Decision Making*, 20, 533-544.
- Nordgren, L. F. van der Pligt, J., & van Harreveld, F. (2007) Evaluating Eve: Visceral states influence the evaluation of impulsive behavior. *Journal of Personality and Social Psychology*, 93, 75-84.
- Nordgren, L. F., van Harreveld, F., & van der Pligt, J. (2006). Ambivalence, discomfort and motivated information processing. *Journal of Experimental Social Psychology* 42, 252-258.
- Nordgren, L. F. van der Pligt, J. & van Harreveld, F. (2006). Visceral drives in retrospect: making attributions about the inaccessible past. *Psychological Science*, 17, 635-640.
- van den Berg, H., van der Pligt, J., Wigboldus, D. H. J., & Manstead, A. S. R. (2006). The impact of affective and cognitive focus on attitude formation. *Journal of Experimental Social Psychology*, 42, 373-379.
- de Liver, Y. N., van der Pligt, J., & Wigboldus, D. H. J. (2005). Unpacking attitudes towards genetically modified food. *Appetite*, 45, 242-249.
- Berndsen, M., & van der Pligt, J. (2005). Risks of meat: The relative impact of cognitive, effective and moral concerns. *Appetite*, 44, 195-205.
- van den Berg, H., Manstead, A. S. R., van der Pligt, J., & Wigboldus, D. (2005). The role of effect in attitudes toward organ donation and donor relevant behavior. *Psychology & Health*, 20, 789-802.
- Sigal, J., Gibbs, M. S., Goodrich, C., Rashid, T., Anjum, A., Hsu, D., Perrino, C. S., Boratav, H. B., Carson-Arenas, A., van Baarsen, B., van der Pligt, J., & Pan, W.-K. (2005). Cross-cultural reactions to academic sexual harassment: Effects of individualist vs. collectivist culture and gender participants. *Sex Roles*, 52, 201-215.
- van Harreveld, F., van der Pligt, J., de Vries, N. K., Wenneker, C., & Verhue, D. (2004). Ambivalence and information integration in attitudinal judgment, *British Journal of Social Psychology*, 43, 431-447.
- van Harreveld, F., & van der Pligt, J. (2004). Attitudes as stable and transparent constructions. *Journal of Experimental Social Psychology*, 40, 666-674.
- Berndsen, M., & van der Pligt, J. (2004). Ambivalence towards meat. *Appetite*. 42, 71-78.
- Berndsen, M., van der Pligt, J., Doosje, B., & Manstead, A. S. R. (2004). Guilt and regret: The eternizing role of interpersonal and intrapersonal harm. *Cognition and Emotion*, 18, 55-70.
- van der Maas, H. L. J., Kolstein, R., & van der Pligt, J. (2003). Sudden transitions in attitudes. *Sociological Methods and Research*, 32, 125-152.
- van Dijk, W. W., Zeelenberg, M., & van der Pligt, J. (2003). Blessed are those who expect nothing: Lowering expectations as a way of avoiding disappointment. *Journal of Economic Psychology*, 24, 505-516.
- Manstead, A. S. R., & van der Pligt, J. (2002). The what, when and how of affective influences in interpersonal behavior. *Psychological Inquiry*, 13, 71-73.
- Roelofsma, P. H. M. P., & van der Pligt, J. (2001). On the psychology of time preference and human decisions. *Acta Psychologica*, 108, 91-93.
- Berndsen, M., & van der Pligt, J. (2001). Time is on my side: Optimism in intertemporal choice. *Acta Psychologica*, 108, 173-186.
- Berndsen, M., McGarty, C., van der Pligt, J., & Spears, R. (2001). Meaning-seeking in the illusory correlation paradigm: The active role of participants in the categorization process. *British Journal of Social Psychology*, 40, 209-233.
- Zeelenberg, M., van Dijk, W. W., Manstead, A. S. R., & van der Pligt, J. (2000). On bad decisions and disconfirmed expectancies: The psychology of regret and disappointment. *Cognition and Emotion*, 14, 521-541.
- Zeelenberg, M., van der Pligt, J., & de Vries, N. K. (2000). Attributions of responsibility and affective reactions to decision outcomes. *Acta Psychologica*, 104, 303-316.
- van Harreveld, van der Pligt, & de Vries, N. K. (2000). The structure of attitudes: Attribute importance and

- accessibility. *British Journal of Social Psychology*, 39, 363-380.
- van der Pligt, J., de Vries, N. K., Manstead, A. S. R., & van Harreveld, F. (2000). The importance of being selective: Weighing the role of attribute importance in attitudinal judgment. In M.P. Zanna (Ed.) *Advances in Experimental Social Psychology*, Vol. 32, 135-200.
- van Harreveld, F., van der Pligt, J., & de Vries, N. K. (1999). Attitudes toward smoking and the subjective importance of attributes: Implications for changing risk-benefit ratios. *Swiss Journal of Psychology*, 58, 65-72.
- van Dijk, W. W., van der Pligt, J., & Zeelenberg, M. (1999). Effort invested in valn The impact of efforton the intensity of disappointment and regret. *Motivation and Emotion*, 23, 203-220.
- van Dijk, W., Zeelenberg, M., & van der Pligt, J. (1999). Not having what you want versus having what you don't want: The impact of type of negative outcome on the experience of disappointment and related emotions. *Cognition and Emotion*, 13, 129-148.
- Manstead, A. S. R., & van der Pligt, J. (1999). One process or two? Quantitative and qualitative distinctions in models of persuasion. *Psychological Inquiry*, 10, 144-149.
- Berndsen, M., Spears, R., van der Pligt, J., & McGarty, C. & (1999). Determinants of intergroup differentiation in the illusory correlation task. *British Journal of Psychology*, 90, 201-220.
- Zeelenberg, M., van Dijk, W. W., van Empelen, P., Reinderman, D., van der Pligt, J., & Manstead, A. S. R. (1998). Emotional reactions to the outcomes of decisions: The role of counterfactual thought in the experience of regret and disappointment. *Organizational Behavior and Human Decision Making*, 75, 117-141.
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- Tales of logic, by M.A. Koelen. Wageningen: University Press, 1989. In *Tijdschrift voor Gezondheidsbevordering*, 1989, 10, 156-159.
- AIDS-preventie in heteroseksuele contacten: risicoschatting, voornemen en interactie, by Rademakers, J., Luijkx, J. B., van Zessen, G. J., Zijlmans, W., Straver, C., & G. van der Rijt (1993). Amsterdam: Swets & Zeitlinger. In *Tijdschrift voor Seksuologie*, 17, 1993, 1, 82-84.
- AIDS-voorlichting onder homoseksuele mannen: Diffusie van veilig vrijen in Nederland, 1986-1989 by De Vroome, E. E. M. (1994). Amsterdam: Thesis Publishers, In *Tijdschrift voor Seksuologie*, 1995, 19, 76-77.
- Research reports*
- van der Pligt, J., & Koomen, W. (2009). *Achtergronden en determinanten van radicalisering en terrorisme*. Rapport aan het Wetenschappelijk Onderzoek- en Documentatiecentrum, Ministerie van Justitie, Den Haag.
- van den Berg, A. E., Coetier, J. F., Dijkstra, H., van der Pligt, J., & Vlek, C. A. J. (1995). *De waargenomen kwaliteit van landschapsveranderingen*. Wageningen, the Netherlands: Staring Centrum voor Landbouwkundig Onderzoek, resport 409, pp. 67.
- Otten, W., & van der Pligt, J. (1993). *Jongeren en AIDS: Risicoperceptie en de beïnvloeding van riskant gedrag door voorbeelden*. Rapport aan de Raad voor Gezondheidsonderzoek (RGO), Universiteit van Amsterdam, Vakgroep Sociale Psychologie, pp. 218.
- Richard, R., & van der Pligt, J. (1992) *Jongeren en AIDS: Determinanten van seksueel gedrag en gedragsverandering*. Rapport aan de Raad voor Gezondheidsonderzoek (RGO), Universiteit van Amsterdam, Vakgroep Sociale Psychologie, pp. 90.
- Jakobs, E., van Baaren, N. K., van Schie, E. C. M., & van der Pligt, J. (1993). *Jongeren en gezondheidsrisico's: Referentiekader, risicoperceptie en risicogedrag*. Rapport aan het programma 'Determinanten van Gezondheidsgedrag', Universiteit van Amsterdam, Vakgroep Sociale Psychologie, pp. 128.
- Stallen, P. J., de Boer, J., van Eijndhoven, J., van der Pligt, J., Weterings, R. A. P. M., & Worrell, C. (1989). *Voorlichting over industriële risico's van omwonenden. Vol. 2: verslag van twee proefnemingen* Amsterdam: IMSA.
- Driehuis, W., Bunt, J., van Empel, M., & van der Pligt, J. (1989). *De Nederlandse kansspelmarkt: Feiten, kansen en bedreigingen*. Amsterdam: ALN, NSL, SNS.
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- van der Pligt, J. & Feenstra, J. F. (1986) Normstellingsprocessen. In *Speerpuntprogramma bodemonderzoek*, (nota en basisdocument) 62-70.
- Ministerie van Onderwijs en Wetenschappen, Den Haag, the Netherlands: Staatsuitgeverij.
- Daamen, D. D. L., Biegman, M., Midden, C. J. H., van der Pligt, J. & van der Lans, I.A. (1986) *Individuele oordelen over technologische*. University of Leiden, Free University, Amsterdam and ECN, Petten.
- Oosterhuis, F. & van der Pligt, J. (1985) *Kosten-batenanalyse van de Wet Geluidhinder*. Ministerie VROM, Report CW-AS-06. Den Haag, the Netherlands: Staatsuitgeverij.
- Selected conference papers and symposia*
- van der Pligt, J. (1979) Evaluative language and explanation. Paper presented at the Annual Conference of the British Psychological Society (Social Psychology section). Guildford, Surrey, September.
- van der Pligt, J. (1982) Attitudes towards nuclear energy: Polarization and consequences for communication and policy. Paper presented at the 20th International Congress of Applied Psychology. Edinburgh, Scotland, July.
- van der Pligt, J. (1982) Nuclear Policy and public opinion. Invited paper presented at the Conference 'Issues in the Sizewell 'B' Inquiry'. Londen, November.
- van der Pligt, J. (1983) Nuclear energy, public opinion and acceptability. Invited paper presented at the Annual Meeting of the British Association for the Advancement of Science. University of Sussex, Brighton, August.
- van der Pligt, J., Eiser, J. R. & Spears, R. (1983) Nuclear energy: Attitudes, trust and bewilderment. Paper presented at the London Conference of the British Psychological Society. London, December.
- van der Pligt, J. (1984) Decisions, judgment and choice: Idiot savant or cognitive miser? Paper presented at the General Meeting of the European Association of Experimental Social Psychology. Tilburg, the Netherlands, May.
- van der Pligt, J. & Eiser, J. R. (1984) Saillantie van dimensies, beoordeling en attitudes. Paper presented at the Annual Psychology Congress. Ede, the Netherlands, December.
- van der Pligt, J., Eiser, J. R. & Spears, R. (1984) Social judgment in the field: Community attitudes toward nuclear energy. Paper presented at the 23th International Conference of Psychology. Acapulco, Mexico, September.
- van der Pligt, J. (1985) Onderzoek met het Fishbein model: Onderzoeker versus onderzochte. Invited paper presented at the Conference Expectancy-value models and the Health Belief model. Bunnik, the Netherlands, March.
- van der Pligt, J. (1985) Afvalverwerking en afvalberging: een sociaal psychologische analyse. Invited paper presented at the Royal Academy of Science. Amsterdam, the Netherlands, April.
- van der Pligt, J. (1985) Energy Conservation: attitudes, behaviour and cognition. Paper presented at the 2nd International Conference on Consumer Behaviour and Energy Policy. Paris, April.
- van der Pligt, J. (1985) The acceptability of risks: The importance of qualitative aspects. Paper presented at the conference 'Methods and Experiences in Impact Assessment'. Utrecht, the Netherlands, June.
- van der Pligt, J. (1985) Framing, judgment and preference. Paper presented at the Annual Conference of the British Psychological Society (Social Psychology Section). Cambridge, UK, September.
- van der Pligt, J. & Stallen, P. J. (1985) Risicobeleving van afvalberging. Invited paper presented at the RMNO Symposium on Environmental Hazards. Delft, the Netherlands, November.
- van der Pligt, J. (1985) Framing, judgment and preference. Invited paper presented at the 1st Annual Social

- Psychology Conference. Utrecht, the Netherlands, December.
- van der Pligt, J. (1986) Public perception of the nuclear waste issue. Invited paper presented at the workshop 'Social decision methodology for technological projects'. University of Groningen, the Netherlands, May.
- van der Pligt, J. (1986) Judgment under uncertainty: Frames of reference and preference. Paper presented at the 21st International Congress of Applied Psychology. Jerusalem, Israel, July.
- van der Pligt, J. (1986) Social Cognition: The best of both worlds? Paper presented at the Annual Conference of the British Psychological Society (Social Psychology section). Brighton, UK, September.
- van der Pligt, J. (1986) Risico's en kosten en baten van risico-onderzoek. Paper presented at the Annual Psychology Conference. Groningen, the Netherlands, November.
- van der Pligt, J. (1986) Beoordeling en attitude: de invloed van de wijze van vraagstelling. Presented at the 2nd Annual Social Psychology Conference. Utrecht, the Netherlands, December.
- van der Pligt, J. (1987) Heuristics, biases and values. Presented at the General Meeting of the European Association of Experimental Social Psychology. Varna, Bulgaria, May.
- van der Pligt, J. (1987) Decision making research in the context of political reality. Invited key-note address presented at the Eleventh Conference on Subjective Probability, Utility and Decision making. Cambridge, UK, August.
- van der Pligt, J. (1987) Environmental calamities and public reactions. Invited paper presented at the conference 'Environmental Decision Making'. Doorn, the Netherlands, October.
- van der Pligt, J. (1988) Health risks: Framing, coping style and implications for health education. Paper presented at the 'Annual Conference of the British Psychological Society' (Social Psychology Section). Canterbury, UK, September.
- van der Pligt, J. & van Schie, E. C. M. (1988) Waargenomen consensus: cognitieve en functionele aspecten. Presented at the 3rd Annual Social Psychology Conference. Tilburg, the Netherlands, September.
- van der Pligt, J. (1988) Social Cognition and Clinical Psychology. Invited paper presented at the symposium 'Social Psychology and Clinical Practice'. Nijmegen, the Netherlands, September
- van der Pligt, J. (1988) Risk communication. Invited paper presented at the conference 'Responsibilities of multinational corporations to disclose and communicate risk-information' Boston, Mass, March.
- van der Pligt, J. (1989). Nuclear waste disposal and public opinion. Invited paper presented at the conference: Disposal of Radioactive waste. The Hague; Netherlands Nuclear Society, October.
- van der Pligt, J. (1989). Aids: Social and cognitive factors reducing the impact of health education programmes. Paper presented at the Annual Conference of the British Psychological Society. St. Andrews, Scotland, April.
- van der Pligt (1989). Frame of reference and cognitive elaboration. Paper presented at the conference 'Evaluation and emotion in social cognition'. Sopot, Poland, June.
- van der Pligt, J. (1989). Frames of reference, judgment and attitude. Paper presented at the First European Congress of Psychology. Amsterdam, The Netherlands, July.
- van der Pligt, J. (1989). Framing, judgment and preference. Paper presented at the Twelfth conference on subjective probability, utility and decision making. Moscow, USSR, August.
- van der Pligt, J. (1990). Unrealistic Optimism: the role of perceived control, importance and frame of reference. Paper presented at the General Meeting of the European Association of Experimental Social Psychology, Budapest, Hungary, June.
- van der Pligt, J. (1990). Health Education: Risk perception and unrealistic optimism. Invited key-note address: IVth Annual Conference. European Health Psychology Society, June.
- van der Pligt, J., & Richard, R. (1992). Social Cognition models in health psychology, Invited paper presented at symposium on social cognition and health psychology (convenor M. Connor) the VIth European Health Psychology Society Conference, Leipzig, Germany, August.
- van der Pligt, J. (1992). Psychology and Environmental Issues. Invited paper presented at symposium on environmental psychology (convenor Ch.A.J. Vlek) at the centennial Conference of the Dutch Psychological Association (NIP), Groningen, the Netherlands, November.
- van der Pligt, J. (1993). A brief history of neglect. Invited paper presented symposium 'Current Perspectives on Attitude-Behaviour Models'. Paper presented at the 10th General Meeting of the European Association of Experimental Social Psychology, Lisbon, September.
- van der Pligt, J. (1994). Costs and benefits of contingent valuation methods: A comment. Invited paper presented at the workshop 'Economic, psychological and policy aspects of contingent valuation methods. Werner Reiners Stiftung, Bad Homburg, Germany, July.
- van der Pligt, J. (1995). Perceived risk, optimism and behaviour. Invited key-note address: IV European Congress of Psychology, Athens, June.
- van der Pligt, J. (1995). Saliency and affect in models of health behaviour. Paper presented at the First Dutch Conference on Psychology & Health, Kerkrade, the Netherlands, November.
- van der Pligt (1995). Control and commitment as determinants of (unrealistic) optimism. Paper presented at the annual meeting of the Society of Experimental Social Psychology (SESP). Washington, USA, October .
- van der Pligt, J. (1996). Perceived control and commitment as determinants of optimism. Paper presented at the General Meeting of the European Association of Experimental Social Psychology, Gmunden, Austria, September.
- van der Pligt, J. (1997). Perceived risk, behaviour and risk communication. Invited paper presented at a European Science Foundation workshop on risk communication (convenors G. Böhm and R. Pavlik). Bremen, Germany, October.
- van der Pligt, J., & Pfister, R. (1997). Anticipated regret, experienced regret and behavior. Invited paper given as a part of a symposium on regret and decision making (convenor J. Sherman) at the Annual Society of Experimental Social Psychology (SESP) Meeting, Toronto, Canada, October .
- van der Pligt, J. (1999). The impact of regret and disappointment on decision-making. Invited paper presented as part of a symposium on emotions and social psychology (convenor A. Fischer) at the Twelfth General Meeting of the European Association of Experimental Social Psychology, Oxford, England, August.
- van der Pligt, J. (2000). Emotions, risk perception, and risky decision making. Invited state-of-the-art lecture at 27th International Congress of Psychology, Stockholm, Sweden, July.
- van der Pligt (2000). Attitudes: Automaticity vs. information integration. Invited key-note address presented at the 25th annual conference of the Dutch

- Association of Social Psychology, Eindhoven, the Netherlands, December.
- van der Pligt, J. (2001). Risk perception and nuclear energy. Invited lecture presented at the symposium "Opportunities and Risks of Nuclear Power", Baden-Baden, Germany April.
- van der Pligt, J. (2001). Beliefs structure, information processing and attitude change. Invited lecture presented at the conference on "Promoting public health: A social psychological perspective", Université de Savoie, Chambéry, May.
- van Harreveld, F., & van der Pligt, J. (2003). Attitude ambivalence and information processing. 4th Annual SPSP Meeting. Los Angeles, CA., USA, February.
- van der Pligt, J. (2003). Risky decision making: The role of anticipated regret. Paper presented at the 50th Anniversary Conference of the Department of Psychology, entitled "Current status and future perspectives on psychology". Aula Magna, Stockholm University, Sweden, June.
- van der Pligt, J. (2004). Social psychological perspectives on compliance. Paper presented at a special multidisciplinary meeting on compliance organized by the Research Center of the Department of Justice at the Erasmus University, Rotterdam, the Netherlands, September.
- van der Pligt, J. (2004). Determinants of food related attitudes and behavior. Paper presented at the PROFETAS Conference 'Transition towards sustainable protein supply chains'. Wageningen University, the Netherlands, October.
- van der Pligt, J. (2005, October). The social psychology of compliance and reactance. National Symposium on compliance, Utrecht, the Netherlands.
- van der Pligt, J. (2006, June). Psychology and the regulation of behavior. Bi-annual conference, Kurt Lewin Institute, the Netherlands.
- van der Pligt, J. (2006, November). De psychologie van handhaving. Presented at the symposium: Handhaven met Effect, Den Haag, the Netherlands.
- van der Pligt, J. (2006, November). Regulating human behavior: The psychology of deterrence vs. compliance. University of Bergen, Norway.
- van der Pligt, J. (2007, February). Bestrafen, belonen en beïnvloeden: een gedragswetenschappelijk perspectief op handhaving. Presented at the symposium: Handhaving en Gedrag, Expertisecentrum Rechtspleging en Rechtshandhaving (ERR). Utrecht, the Netherlands.
- van der Pligt (2008, June). Moralization of attitudes and the role of emotions. Paper presented at The 3rd EAESP Meeting on the Psychology of Attitudes, Radboud University, Nijmegen, the Netherlands
- van der Pligt, J. (2008, September). Moralization of health behaviour: costs and benefits. Key-note address at the 22nd Conference of the European Health Psychology Society, Bath, UK.
- van der Pligt, J. (2008, November). Emoties en Risico's. Key-note address at the annual conference of IT accountancy, Voortgezette Educatie Registeraccountants (VERA) and Koninklijke Nederlands Instituut van Registeraccountants (NIVRA). Ermelo, the Netherlands.
- Engineering & Netherlands Nuclear Society, The Hague, the Netherlands; Amsterdam University Hospital, the Netherlands; University of Groningen, the Netherlands; Katholieke Universiteit, Leuven, Belgium; University of Surrey, Guildford, UK; Technische Universität Berlin, Germany; University of Guildford, UK; University of Southampton, UK; School of Public Health, Erasmus University/University of Utrecht, the Netherlands; University of Utrecht, the Netherlands; Second Amsterdam seminar on Experimental Economics, Royal Netherlands Academy of Sciences; ESRC/Unilever seminar on the relevance of risk research to business and industry, Vlaardingen, the Netherlands; Piet Hein Lecture, Apeldoorn, the Netherlands; Werner Reiners Stiftung, Bad Homburg, Germany; Kurt Lewin Institute, Amsterdam; University of Exeter, UK; Free University, Amsterdam; University of Bremen, Germany; Universität Erlangen-Nürnberg, Erlangen, Germany; University of Stockholm, Sweden.

Colloquia/Research seminars
(in chronological order)

Technische Universität Berlin, Germany; University of Bristol, UK; University of Cambridge, UK; University of Exeter, UK; Technical University Delft, the Netherlands; Technical University Eindhoven, the Netherlands; Psychology Department and Faculty of Medicine, University of Leiden, the Netherlands; Carnegie Mellon University, USA, University of Boston, USA; Institute for Preventive Medicine, Leiden, the Netherlands; University of Limburg, Maastricht, the Netherlands; Royal Institute of